

<b>Key figures Group Holcim January – March</b>		<b>2012</b>	<b>2011</b>	<b>+/-%</b>	<b>+/-% like-for-like</b>
Annual cement production capacity	million t	216.7	216.0 <sup>1</sup>	+0.3	+0.3
Sales of cement	million t	35.2	33.2	+6.2	+5.6
Sales of mineral components	million t	0.8	1.2	-29.8	-29.8
Sales of aggregates	million t	31.6	34.3	-7.8	-9.9
Sales of ready-mix concrete	million m <sup>3</sup>	10.4	10.4	-0.3	-2.7
Sales of asphalt	million t	1.4	1.7	-18.4	-18.3
Net sales	million CHF	4,760	4,657	+2.2	+7.1
Operating EBITDA	million CHF	745	753	-1.1	+5.5
Operating EBITDA margin	%	15.7	16.2		
EBITDA	million CHF	776	765	+1.5	
Operating profit	million CHF	349	347	+0.5	+11.8
Operating profit margin	%	7.3	7.4		
Net income	million CHF	116	122	-5.0	
Net income margin	%	2.4	2.6		
Net income – shareholders of Holcim Ltd	million CHF	10	10	+1.2	
Cash flow from operating activities	million CHF	(474)	(538)	+11.8	+8.7
Cash flow margin	%	(10.0)	(11.5)		
Net financial debt	million CHF	11,772	11,549 <sup>1</sup>	+1.9	+3.5
Total shareholders' equity	million CHF	19,679	19,656 <sup>1</sup>	+0.1	
Gearing <sup>2</sup>	%	59.8	58.8 <sup>1</sup>		
Personnel		79,682	80,967 <sup>1</sup>	-1.6	-1.0
Earnings per share <sup>3</sup>	CHF	0.03	0.03	0.0	
Fully diluted earnings per share <sup>3</sup>	CHF	0.03	0.03	0.0	

#### Principal key figures in USD <sup>4</sup>

Net sales	million USD	5,178	4,954	+4.5	
Operating EBITDA	million USD	811	801	+1.1	
Operating profit	million USD	379	369	+2.8	
Net income – shareholders of Holcim Ltd	million USD	11	11	+3.5	
Cash flow from operating activities	million USD	(516)	(572)	+9.9	
Net financial debt	million USD	13,037	12,273 <sup>1</sup>	+6.2	
Total shareholders' equity	million USD	21,793	20,889 <sup>1</sup>	+4.3	
Earnings per share <sup>3</sup>	USD	0.03	0.03	0.0	

#### Principal key figures in EUR <sup>4</sup>

Net sales	million EUR	3,922	3,638	+8.1	
Operating EBITDA	million EUR	614	588	+4.6	
Operating profit	million EUR	287	271	+6.3	
Net income – shareholders of Holcim Ltd	million EUR	8	8	+7.0	
Cash flow from operating activities	million EUR	(391)	(420)	+6.8	
Net financial debt	million EUR	9,770	9,484 <sup>1</sup>	+3.0	
Total shareholders' equity	million EUR	16,333	16,142 <sup>1</sup>	+1.2	
Earnings per share <sup>3</sup>	EUR	0.02	0.02	0.0	

<sup>1</sup> As of December 31, 2011.

<sup>2</sup> Net financial debt divided by total shareholders' equity.

<sup>3</sup> EPS calculation based on net income attributable to shareholders of Holcim Ltd weighted by the average number of shares.

<sup>4</sup> Statement of income figures translated at average rate; statement of financial position figures at closing rate.