

Key figures Group Holcim

		2013	2012 ¹	±%	±%
					like-for-like
Annual cement production capacity	million t	206.2	209.3	-1.4	-0.3
Sales of cement	million t	138.9	142.3	-2.4	-1.2
Sales of mineral components	million t	4.1	4.8	-14.8	-3.8
Sales of aggregates	million t	154.5	158.2	-2.4	-0.8
Sales of ready-mix concrete	million m ³	39.5	45.3	-12.9	-7.4
Sales of asphalt	million t	8.9	9.1	-2.0	-0.1
Net sales	million CHF	19,719	21,160	-6.8	+0.2
Operating EBITDA	million CHF	3,896	3,889	+0.2	+7.0
Operating EBITDA adjusted ²	million CHF	3,896	4,128	-5.6	+0.8
Operating EBITDA margin	%	19.8	18.4		
Operating EBITDA margin adjusted ²	%	19.8	19.5		
Operating profit	million CHF	2,357	1,749	+34.8	+43.7
Operating profit adjusted ²	million CHF	2,357	2,485	-5.1	+1.1
Operating profit margin	%	12.0	8.3		
Operating profit margin adjusted ²	%	12.0	11.7		
EBITDA	million CHF	4,332	4,352	-0.5	
Net income	million CHF	1,596	1,002	+59.3	
Net income margin	%	8.1	4.7		
Net income – shareholders of Holcim Ltd	million CHF	1,272	610	+108.4	
Cash flow from operating activities	million CHF	2,787	2,643	+5.4	+12.5
Cash flow margin	%	14.1	12.5		
Net financial debt	million CHF	9,461	10,325	-8.4	-4.0
Funds from operations ³ /net financial debt	%	33.4	30.5		
Total shareholders' equity	million CHF	18,677	19,234	-2.9	
Personnel		70,857	76,359	-7.2	-5.4
Earnings per share	CHF	3.91	1.89	+106.9	
Fully diluted earnings per share	CHF	3.91	1.89	+106.9	
Payout	million CHF	425 ⁴	374	+13.6	
Payout per share	CHF	1.30 ⁴	1.15	+13.0	

Principal key figures in USD (illustrative)

		2013	2012 ¹	±%
Net sales	million USD	21,276	22,602	-5.9
Operating EBITDA	million USD	4,203	4,154	+1.2
Operating EBITDA adjusted ²	million USD	4,203	4,409	-4.7
Operating profit	million USD	2,543	1,868	+36.1
Operating profit adjusted ²	million USD	2,543	2,654	-4.2
Net income – shareholders of Holcim Ltd	million USD	1,373	652	+110.5
Cash flow from operating activities	million USD	3,007	2,823	+6.5
Net financial debt	million USD	10,634	11,284	-5.8
Total shareholders' equity	million USD	20,992	21,021	-0.1
Earnings per share	USD	4.22	2.02	+109.0

Principal key figures in EUR (illustrative)

Net sales	million EUR	16,022	17,548	-8.7
Operating EBITDA	million EUR	3,165	3,225	-1.9
Operating EBITDA adjusted ²	million EUR	3,165	3,423	-7.5
Operating profit	million EUR	1,915	1,450	+32.1
Operating profit adjusted ²	million EUR	1,915	2,061	-7.1
Net income – shareholders of Holcim Ltd	million EUR	1,034	506	+104.1
Cash flow from operating activities	million EUR	2,264	2,192	+3.3
Net financial debt	million EUR	7,717	8,552	-9.8
Total shareholders' equity	million EUR	15,235	15,930	-4.4
Earnings per share	EUR	3.18	1.57	+102.7

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided. All ratios and variances are calculated using the underlying amount rather than the presented rounded amount.

¹ Restated due to changes in accounting policies.

² Excluding restructuring costs in 2012.

³ Net income plus depreciation, amortization and impairment.

⁴ Proposed by the Board of Directors for a maximum payout of CHF 425 million from capital contribution reserves.